Corporate Capital Funding

Phone # 410-371-9753

E mail – <u>jdd@corpcapfund.com</u>
Web – <u>www.corpcapfund.com</u>

Street Address Principal Contact				City/State/Zip Federal Tax ID#			Telephone Type of Business	
Yrs. In Business C	orporation	Partnership So	ole Proprietorship	Year Inco	rporated		State Incorporated	
Estimated Annual Sales	Net Worth			Fiscal Year-End			ı	
Pending Legal Action Filed Against Applicant or Principal?				No Yes (E			(Description on Back)	
<u> Applicant Or Principal Filed Bankruptcy Or Assignment To Creditors In La</u>				e Years?	No	Yes	(Description on Back)	
Name/Title/Principal Oi Address (Residence)				% Ownership			Social Security Number Residence Telephone Number	
Address (Residence)							Residence Telephone Number	
Name/Title/Principal Officer/Partner				% Ownership			Social Security Number	
Address (Residence)							Residence Telephone Number	
Name/Title/Principal Officer/Partner				% Ownership		Social Security Number		
Address (Residence)							Residence Telephone Number	
CREDIT INFORMATIO	N (from bar	nking, leasing and	I financing source	es)				
Please include copies of	the last thre	e months of the e	entire bank and/o	r loan statem	nents for th	nis Bori	rower with this application	
Supplier/Company Nan	any Name Address (City/State)		ate)	Contact			Telephone	
1								
2								
3								
APPLICANT SIGNA	TURE	TIT	LE				DATE	

Corporate Capital Funding or its Agents are authorized to make whatever credit inquiries deemed necessary in connection with this credit application. I authorize and instruct any person, company, bank, existing or prior creditor or consumer-reporting to compile and furnish any information it may have in response to such credit inquiries. In lieu of an original signature, a photocopy or facsimile of the signature above is acceptable to release the credit information requested. I certify this information is true, correct and without fraudulent statements.

Business Questions:

- Provide a *brief* description of what your business does.
- ▶ Describe your market. What types of customers do you serve? Where are they located geographically?
- List your primary customers? What terms do you provide to customers? What collection policies do you have in place? Provide a brief description of any special relationship between your company and its customers.
- Who are your primary vendors? What terms do vendors provide to you? Provide a brief description of any special relationship between your company and its vendors.
- Who are your primary competitors? What makes your business superior to the competition?
- Provide a *brief* description of your marketing approach. How do you sell your product / service? What is your competitive advantage?
- How many sales tickets does the business book in a year? What is the average size of a ticket? Describe your pricing policy.
- Describe your company's revenue trends. What is the impetus for increases / decreases over the past 3+ years?
- ▶ Describe your company's profit trends. What is the stimulus for increases / decreases over the past 3+ years?
- How many employees do you have? What is their average wage?
- Explain any non-recurring or unusual items that have affected your business over the past 3+ years.
- What are the primary business risks in your industry?
- Describe your management team. What is your succession plan (who takes over in an emergency)?
- Describe any seasonality in your business.
- What capital expenditures do you expect in the next 2-3 years? How will they be financed?

- ▶ What is your business website?
- ➡ Where, specifically, will the down payment (equity injection) for this project come from?
- ▶ Does the applicant have any business affiliates? If so please list them here.